



FINTOTO OY

Person in charge: Pertti Koskenniemi, Business Development Director and Vice President

Sport statistics – 2013

Number of racecourses	Number of races			Number of starting horses		
	Trotting	Gallop/flat	Total	Trotting	Gallop/flat	Total
42	5338	-	5338	7426	-	7426

Number of meetings: 563

Betting figures 2013 (in €)

	Pari Mutuel betting turnover	Gross Gaming Revenue	GGR % of overall gambling market (lotteries + sport and horserace betting + casinos + other games)	GGR % of overall national betting market (horse and sport betting)	% on domestic races	% on foreign races
Off line	110,6	30,4	about 2 %	about 44 %	92,7 %	7,3 %
Online	137,6	37,8	about 10 %	about 39 %	80,0 %	20,0 %
Total	248,2	68,2	4,0 %	about 40 %	85,7 %	14,3 %

COMMINGLING

- Fintoto introduced gallop races from South-Africa (Phumelela), UK (Totepool) and Ireland (Irish Tote) in March 2013.
- Also Phumelela commenced to co-mingle the Finnish races in March.
- The betting on foreign races was 35,6 million € (+30,0 %)

Bet types

Bet name	% of betting income
Quinella	32,9 %
Trifecta	15,4 %
Toto75	12,7 %
Toto5	9,1 %
Toto65	9,1 %
Toto4	7,8 %
Win	6,1 %
Daily Double	3,6 %
Show	3,4 %

Taxes and Funding

	Amount in €	% of turnover
To winning punters/customers	180,1 Mill.	72,5 %
Operating fees	25,7 Mill.	10,4 %
To the horse racing industry Give some details if part of the funding is dedicated to the horse sector (Olympic team, national equestrian federations...)	34,3 Mill. Prize money, breeders bonuses, subsidies to Suomen Hippos (racing association), research	13,8 %
<u>To others:</u> State taxes	8,2 Mill.	3,3 %