

Name	Fintoto Oy	Fintoto Oy is a non-profit joint-stock company 100 % owned by the Central Association of Trotting and Breeding Suomen Hippos ry. It has started its operation 1 January 2001. Fintoto Oy is licenced by the state and purely in charge of pari mutuel (tote) horse betting.	
Address	Tulkinkuja 3 02650 Espoo Finland		
Website	www.fintoto.fi		
EPMA's contact person	Pertti Koskenniemi Managing Director		

Agreements with partners in the following countries:

- Fintoto is offering Swedish and French races permanently, almost daily basis
- Finnish races are exported to Sweden, Netherlands and Estonia
- Fintoto has monopoly for horse betting since 1st of January 2012. Fintoto comingled V75 with Swedish ATG first time 7th of January 2012.

Main annual races

- Finlandia-ajo, Vermo, Helsinki, April
- Kymi Grand Prix, Kouvola, June
- Suur-Hollola-ajo, Lahti, June
- StMichel, Mikkeli, July
- Kuninkuusravit, Forssa 2007, June/August

FIGURES 2012

Sport statistics – 2012

Number of racecourses	Number of races			Number of starting horses		
	Trotting	Gallop	Total	Trotting	Gallop	Total
43	5403	-	5403	7531	-	7531

Betting figures – (in €)

	Pari Mutuel betting turnover	% growth or decline since 2011	% of overall gambling market (lotteries + sport and horserace betting + casinos + other games)	% of overall national betting market (horse and sport betting)	% on domestic races	% on foreign races
Off line	118,2 M€	+11,8 %	5,8 %	40 % (about)	95,3 %	4,7 %
Online	130,9 M€	+ 40,7 %	16,8 %	42 % (about)	83,3 %	16,7 %
Total	249,1 M€	+ 25,5 %	8,9 %	40 % (about)	89,0 %	11,0 %

NOTE: In year 2011 state owned company, Veikkaus Oy, organized V75 and V5 pools. Those pools were total 48,9 million euro. Horse betting turnover was 247,6 million euro in 2011.

COMMINGLING

In order for EPMA to show the development of commingling activities worldwide, please detail in a few lines/figures your activities/agreements with other Pari Mutuel operators (separate pools, common pools):

- Fintoto imported races from Sweden , France, Norway, Denmark (via ATG) and Germany. Total turnover for the foreign races was 27,4 million euro.

- Fintoto exported the Finnish races to Sweden, Netherlands, Estonia, Norway (via ATG) and France (only common pools). Total turnover was about 12 million euro in outside of Finland. Bet types

Bet name	% of betting income
Quinella	35 %
Trifecta	14 %
Toto75	14 %
Toto5	11 %
Toto65	9 %
Toto4	5 %
Win	5 %
Daily Double	4 %
Show	3 %

Taxes and Funding

	Amount in €	% of turnover
To winning punters/customers	180,9 M€	72,6 %
Operating fees	28,9 M€	11,6 %
To the horse racing industry Give some details if part of the funding is dedicated to the horse sector (Olympic team, national equestrian federations...)	28,7 M€ (direct from Fintoto) * Ministry of Agriculture refunded 1,7 M€ the prize moneys plus and 2,2 M€ to breeders bonuses. To the horse racing industry total 32,6 million euro	11,5 %
To others:		
State taxes	8,2 M€	3,3 %
Health sector		
Ministry of Agriculture*	2,5 M€	1,0 %